Financially, this past year was very difficult for many businesses, non-profits, families, and individuals. Many companies struggled and some even closed. Just about everyone knows at least one person who was laid off or was forced to take an unpaid furlough. State budget shortfalls persist. It was – and continues to be – an uncertain time.

As resources dwindle, more people seek help. Some never needed services before. From year one to year two of operations, 2-1-1 – United Way’s toll-free information and referral service – saw a 69 percent increase in calls about basic needs such as food and heat and calls seeking legal assistance with evictions and foreclosures. Non-profit organizations – including United Way – have not been exempt from the economic downturn. Charitable giving is down, and all non-profits are feeling the pinch as demand for services increases.

Our journey during the past year has been difficult to navigate, but United Way’s stewards (a.k.a. the board of directors) have charted a course that effectively utilizes limited resources today and provides guidance for our success going forward. Their actions include:

**Re-aligning funds** – to bolster the most effective programs serving our communities, we re-evaluated the use of the General Fund (undesignated dollars) based on the 2009 Community Assessment. As a result, a modest shift increased the portion of support for the Child Care and Respite Care Impact Area. The Board also made other adjustments in funding levels. Based on these changes, the reduction in available funds for this year’s Community Investment process was held at (3.7%) from last year.

**Helping agencies recruit volunteers** – we’re training agencies on how to post their volunteer information on www.VolunteerNH.org, and promoting volunteer opportunities through our e-newsletter and social media.

**Promoting 2-1-1** – working with other United Ways, the state department of Health and Human Services, and veterans’ organizations, we engaged WMUR-TV in creating a public service announcement. We also collaborated with other United Ways, WYCN-TV13, and the New England Patriots to have linebacker Jerod Mayo tape a PSA about 2-1-1.

**Enhancing collaboration with regional groups** – our work with the Greater Nashua Workforce Housing Coalition is elevating the affordable housing discussion. Working with the Greater Nashua Asset Building Coalition’s Volunteer Income Tax Assistant program, we were able to bring more than $2.47 million in tax refunds back to Greater Nashua working families. In addition, the Greater Nashua Community Prevention Coalition has created local groups and conducted workshops to curb under-age drinking.

As we strive to improve our community during this difficult time, partnerships are more important than ever. Advancing the common good is in everyone’s interest. We all benefit when families are financially stable, when youth receive an education that prepares them for a good job, and when people have good health. No one organization can take on any of these issues alone. Working with businesses, government, nonprofit agencies, community stakeholders, and others, United Way recruits people and organizations that bring the passion, expertise, and resources needed to get things done.

Everyone can and should pull together to advance the common good. We’ve all seen the LIVE UNITED T-shirt. It is a great call to action. So I ask you to not only wear the shirt, but to LIVE it. Whether you give, advocate, or volunteer, you can be part of a broad-based effort to improve conditions in our community. Lead by example. Tell your friends and get them involved. Share your LIVE UNITED stories on social networks and encourage others to do the same. You have the power to effect change. When we work together, that power is multiplied many times. Let’s make it work for all of us.

James S. Chaloner
Chair of the Board, 2010-2011
Locally, United Way of Greater Nashua raised $3,478,775 during the 2009 Campaign. Gifts from outside our service area added $311,324, bringing the grand total raised to $3,790,099.

Giving to the General Fund supports 2-1-1, the workforce housing initiative, United Way-Youth Venture, and proven effective agency-based programs, which are listed on pages 9-10.

We thank several excellent performing companies that have earned “Heavy Hitter” status by raising at least 1 percent of the 2009 Campaign’s total:
- Anheuser-Busch, Inc.
- BAE Systems
- Bank of America
- Elbit Systems of America
- Intel Corporation
- Monarch Instrument

Nashua School District
- Public Service of New Hampshire
- St. Joseph Hospital
- Shaw’s Supermarkets
- Southern NH Health System
- UPS

Their strong support and leadership were critical to the campaign.

We also recognize nine small- and medium-size firms that make a consistent effort and steadily produce good results. We thank them with the Spirit of Caring Award:
- Comcast
- ControlAir, Inc.
- Costco Wholesale
- Gateways Community Services
- Lockheed Martin Corporation
- Macy’s
- Pennichuck Water
- Southeastern Container, Inc.
- Windmill International, Inc.

**UWGN Mission:**
To make measurable improvements in people’s lives by mobilizing the caring power of our communities

**CORPORATE AWARDS**

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<td>Elbit Systems of America</td>
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<td>Seaboard Int’l Forest Products</td>
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<td>J.C. Penney Company, Inc.</td>
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<td>Bruce Breton &amp; Co.</td>
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<td>Craig J. McLaughlin, DDS</td>
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<td>Dartmouth-Hitchcock</td>
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<td>Eli Lilly</td>
<td>Guard Insurance Group</td>
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<td>Hannaford’s - Hudson 8183</td>
<td>Hannaford’s - Nashua 186</td>
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Haywards Trading Post
Hoffmann-LaRoche
ITT Educational Services
J. Lawrence Hall Company, Inc.
John Hancock
Johnson & Johnson
Kellogg Company
Kohl’s
L.L. Bean
Laconia Savings Bank
Liberty Mutual Group
Lumberd Investment Counseling
MacSteel Service Centers USA
Market Basket
Microsoft
Monro Muffler/Brake, Inc.
Nashaway Women’s Club
Nashua Fire Relief Fund
Nashua Podiatry Associates
Nationwide Mutual Insurance Company
Nemo Equipment, Inc.
Network Publications
New Hampshire Business Review
Parker-Chomerics
Pelletier Financial Group, LLC
Pfeiffer Vacuum, Inc.
Pfizer Inc.
Pike Industries, Inc.
Prudential Foundation
Rare Coins of New Hampshire, Inc.
Roche Diagnostics Corp
Saint-Gobain/Crystals
Sanel Auto Parts
Stanley Security Solutions
Stop & Shop
EMPLOYEE AWARDS

Gold

For employee groups whose contributions equal an average gift of $200.

- Amphenol Backplane Systems
- Anheuser-Busch, Inc.
- Anthem Blue Cross and Blue Shield of NH
- Bank of America
- Citizens Bank
- ControlAir, Inc.
- Diamcor Corp.
- Elbit Systems of America
- Etchstone Properties, Inc.
- Fairgrounds Elementary School
- Greater Nashua Interfaith Hospitality Network
- Harvard Pilgrim Health Care
- Hendrix Wire & Cable Inc.
- Intel Corporation
- J. Lawrence Hall Company, Inc.
- Liberty Mutual Group
- Lockheed Martin Corporation
- McLane, Graf, Raulerson and Middleton, PA
- Monarch Instrument
- Nashua City - Street Department
- Nashua Regional Cancer Center
- New Hampshire Legal Assistance - Nashua
- Pennichuck Water
- Public Service of NH
- Seaboard Int’l Forest Products
- Sparta Technology Corp.
- St. Joseph Community Services, Inc.
- St. Joseph Hospital Corporate Services
- Teledyne Printed Circuit Technology
- The Sadler Insurance Agency, Inc.
- United Way of Greater Nashua
- UPS
- Windmill International, Inc.

Silver

For employee groups whose contributions equal an average gift of $150.

- Amherst Street School
- Aynsley Place
- Bicentennial Elementary School
- Birch Hill Elementary School
- BJ's Wholesale Club
- Comcast NH
- Daniel Webster College
- Dartmouth-Hitchcock
- Eaton & Berube Ins. Agency
- Gateways Community Services
- Marguerite's Place, Inc.
- Nashua Area Health Center
- Nashua City - Police Department
- Nashua City - Public Library
- Nashua City - Public Works, Admin & Engineering
- Nashua City - Solid Waste Department
- Nashua City Employees
- Nashua High South
- National Grid
- OSRAM Sylvania Inc.
- PC Connection, Inc.
- Pennichuck Middle School
- Puritan Press, Inc.
- Rivier College
- Shaw's/Star Markets
- Southern NH Health System
- TD Bank
- Telegraph Publishing Company
- The Phoenix Program
- Thermo Fisher Scientific
- Triangle Credit Union

Bronze

For employee groups whose contributions equal an average gift of $100.

- Amherst Street School
- Aynsley Place
- Bicentennial Elementary School
- Birch Hill Elementary School
- BJ's Wholesale Club
- Comcast NH
- Daniel Webster College
- Dartmouth-Hitchcock
- Eaton & Berube Ins. Agency
- Gateways Community Services
- Marguerite's Place, Inc.
- Nashua Area Health Center
- Nashua City - Police Department
- Nashua City - Public Library
- Nashua City - Public Works, Admin & Engineering
- Nashua City - Solid Waste Department
- Nashua City Employees
- Nashua High South
- National Grid
- OSRAM Sylvania Inc.
- PC Connection, Inc.
- Pennichuck Middle School
- Puritan Press, Inc.
- Rivier College
- Shaw's/Star Markets
- Southern NH Health System
- TD Bank
- Telegraph Publishing Company
- The Phoenix Program
- Thermo Fisher Scientific
- Triangle Credit Union
- United Way of Greater Nashua
- Windmill International, Inc.

Appreciation

- 3M Retirees
- Abbott Laboratories
- Acadia Insurance
- Accenture
- Adult Learning Center
- Aetna, Inc.
- Allen Mello Dodge
- American Express
- Ameriprise Financial Employee Giving Campaign

Continued on next page
EMPLOYEE AWARDS, CONT.

Kohl’s
L.L. Bean
Laconia Savings Bank
Lexington Insurance Company
Litchfield School District
Lowe’s
Marshalls Dept. Stores
Massachusetts Institute of Technology
McLane Real Estate
Medtronic Vascular
Merriam Computer Systems, Inc.
Merrimack County Savings Bank
Merrimack School District
Microsoft
Milford District Court
Monro Muffler/Brake, Inc.
Motorola
Napoli Group, LLC
Nashua Community College
Nashua District Court
Nashua School District
Nationwide Mutual Insurance Company
Neighborhood Housing Services of Gr. Nashua
Network Publications
NH 2-1-1

SPONSORSHIPS & IN-KIND SUPPORT

Advanced Video Productions
Anheuser-Busch
BAE Systems
Bank of America
Betterforms & Printed Products
Big Apple Deli
Brookdale Farms
Celebrations Catering
Chili’s Grill & Bar
Coca-Cola Bottling Co. of Manchester
Collins Flowers
Courtyard by Marriott Nashua
Crowne Plaza Hotel
DJ Dave Entertainment
DW Pizzeria & Family Restaurant
Elbit Systems of America
Ernst & Young, LLP
Florence’s Restaurant
Giant of Siam

LEADERSHIP GIVERS

Jeff and Becky Alexander
Samuel and Cignoray Allen
Ken and Maryann Andrews
Joel Ange
Sandy Postman and Yiannis Antoniades
Karen Archambault
Vic Arredondo
Ken and Mai Arsenault
Tom and Rosie Arseneault
Jack and Lucille Atkinson
Laura Lee Austin

Mark and Dawna Bailey
Bob and Nancy Baker
Jim and Anne Banghart
W and E Banister
Clif and Linda Banner
Carol and Bruce Baran
Bernie Barton
Robin Barwood
Russ Bates and Family
Carole Anne Batte
Dr. Pamela Beahm

Safety Troop B - Milford
Spectra Energy Corp.
Sprint
St. Paul’s School
Stanley Elevator Company
Stanley Security Solutions
State Street Corporation
Stop & Shop Supermarkets
Target Stores
The Courville Company
The Gillette Co.
The Youth Council, Inc.
TJ Maxx Store
Town of Litchfield
Town of Merrimack
Town of Milford
UnitedHealth Group
US Bank
Velcro
Wal-Mart/Sam’s
Weisman, Tessier, Lambert & Halloran Assoc.
Wells Fargo
Wilsonart International
LEADERSHIP GIVERS

Dick and Pearl Bernier
Craig and Kristen Berry
Mike Beversluis
David R. Bieberle
Rohinton Billimoria
Bill and Cathy Bis
Lyman and Deborah Blair
Bruce and Kathy Blay
Rhonda and Kevin Bleeker
David and Elizabeth Blundell
Rena and Doug Bly
James and Kim Bock
Randy and Debbie Bohannan
Bob and Kate Boland
Cheryl Bond
John and Karen Bosco
Jason and Katherine Boucher
Greg and Andrea Bowers
Vincent A. Boyle
Dan and Sue Bradford
Ray and Shirley Bradshaw
David K. Breakfield
Nelson and Wendy Breton
Maria and Eric Brett
Carrie and Dwight Brew
Karl and Constance Bromer
Rich and Sandie Brosh
Jeff Brown
Michael A. Brown
Col. (Ret.) Michael Brown
Robert and Cindy Brown
Steve and Maria Brown
M. Bruni
John and Donna Bugeau
Laura Burcin
Ed and Susan Bureau
Jerry and Paula Burke
Joe and Bernadette Burns
Mitch and Leslie Burte
Ron Cabral
Dave and Kim Cadorette
Sean and Sharon Cafferty
Deb and Brian Cahill
Michael and Virginia Campbell
Ralph and Mary K. Canillas
Carol Caporale and Family
C. Kimberley and Claudio Caprio
Butch and Marie Card
Charles and Maureen Carey
Phyllis and Don Carignan
Bruce and Donna Carter
Jimmy and Dee Carter
Clifford D. Caseley
Joe and Sue Cashin
Greg Cassias
Robert and Diane Cate
Dave and Becky Cawley
Doug and Martha Chabinsky
Terry and Gay Chapman
Patricia Charley
John and Barbara Chase
The Cheben Family
Paul and Sylvette Chenette
Melissa and Gary Chevalier
Mark and Ann Chilton
Victor Chouinard
Wiley Christal
Frank and MaryLee Ciminiello
Ron, Petra and Sabrina Clark
Debbie and Warren Clark
Donald W. Clarke
Cathy and George Clemence
Peter and Pam Clemens
Blair and Janice Coburn
Jane and Curt Coffua
Karen and Chris Cole
Murray and Denise Collette
Jim and Cheryl Collins
Margaret and Bill Collins
Joe and Starla Colosimo
Donna and Don Comstock
Scott and Sandra Comstock
Jennifer and John Connelly
Brian and Jayne Conrad
Mr. & Mrs. William E. Conway
Chris Cooke
Leigh and Dr. Cheryl Coolidge
Stephen and Roanne Copley
Jerry and Linda Corrander
Jennifer and Jamie Correa
Rob and Chris Costantino
Michael J. Cotter
Jodi and Stewart Coulter
Andrea Cowan
David Craig
Garry Crane
Louise and Carl Creamer
Jeffrey Creem
Terence and Geralyn Crimmins
Bill and Susan Cruikshank
Rajani Cuddapah and Massimiliano Corba
Gabriel and Robyn Cueva
Robert and Donna Cunningham
Jim and Gail Curley
David and Christina Cuzzi
Sandy and Chris Cyprus
Aurelia Daddura
Doug Dalrymple
N. M. Daniels
Suzanne and Stephen Daniels
Steve Danziger
Courtney A. Daragan
Don and Linette Davidson
John and Terri Davis
Nancy and Mark Davis
Peter and Donna Davis
Mr. and Mrs. William J. Davis
Jeff and Linda Degler
John R. Delaney
Bob Delaney
Ken Demoski
Susan and Brian Denley
Dave and Joann Bennett
Trish Denno
John Deones
Chris Devin
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Richard and Benita Diamond
George Dickinson
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Ken and Linda Dimmorf
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Brian Dobson
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Paul Egbert
Robert and Lisa Ehrlich
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Robert and Bonnie Ensinger
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Mark and Callista Epstein
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Dr. and Mrs. Michael D. Evans and Family
Neil Faiman and Lynne Pentler
JoAnne and Jay Fallon
John L. Fallon
Mike Farmer
Stewart Farnham
Jim and Dee Fasoli
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Laura K. Ferrari
David S. Ferrell
Patti and Kenneth Ferron
Robert and Mary Fidler
Kevin and Laura Fiebke
James and Denise Finch
John and Florrie Fischer
Zev and Barbara Fixler
Kevin and Tammy Flynn
Rosa and Brian Foley
Mickey and Rita Folsom
Vicki and Dennis Fontaine
Joan and Robert Fontaine
Steve and Andrea Ford
Chris and Pat Fowler
Michael F. and Barbara Fox
Priscilla and Louis Framarini
Donald and Cheryl Francis
Vince Frascella
John and Lise Fredette

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<td>Phyllis and Marty Itzkowitz</td>
<td>Joseph and Deborah Mancini</td>
</tr>
<tr>
<td>Doug Hamm</td>
<td>Hardy Jackson</td>
<td>Kathy and Gino Manzo</td>
</tr>
<tr>
<td>Susan and Paul Handwerker</td>
<td>In Memory of Francis James</td>
<td>Craig and Elaine Marble</td>
</tr>
<tr>
<td>Ron and Sue Hanisch</td>
<td>John and Meg Jameson</td>
<td>Chuck and Annette Marden</td>
</tr>
<tr>
<td>Mary Hanley</td>
<td>Steven Jarry</td>
<td>The Maresco Family</td>
</tr>
<tr>
<td>The Family of Eric and Teresa Hansen</td>
<td></td>
<td>Paul Marini</td>
</tr>
<tr>
<td>John and Beth Hanson</td>
<td>David Jarvis</td>
<td>The Charles E. Marino Family</td>
</tr>
<tr>
<td>Mary and John Hardwick</td>
<td>Paul Jean</td>
<td>Rebecca Marksch</td>
</tr>
<tr>
<td>John and Kathleen Harlow</td>
<td>Leslie Jelalian and Bob Banks</td>
<td>Dave and Heather Markson</td>
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<td>The Harlow Family</td>
<td>Brenda A. Jenkins</td>
<td>JoAnn and Paul Markwardt</td>
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<tr>
<td>Carl and Marlene Harmon</td>
<td>Larry and Linda Jennings</td>
<td>Lynn and Christopher Marsan</td>
</tr>
<tr>
<td>Beth Harper</td>
<td>Richard and Marie Jensen</td>
<td>Joseph and Suzanne Marshall</td>
</tr>
<tr>
<td>James E. Harrington</td>
<td>Sonny Johnson</td>
<td>The Martellacci Family</td>
</tr>
<tr>
<td>Mark W. Harrington</td>
<td>Kim and Brian Johnson</td>
<td>Glenn and Holly Martin</td>
</tr>
<tr>
<td>Mr. &amp; Mrs. H. E. Harrington, Jr.</td>
<td></td>
<td>Jill and Jim Martin</td>
</tr>
<tr>
<td>John Harris</td>
<td>Steve and Debbie Jolicoeur</td>
<td>Dennis Marvell</td>
</tr>
<tr>
<td>Michael and Ruth Harris</td>
<td>Lucille Jordan</td>
<td>Kevin Maschhoff and Cindy Schatz</td>
</tr>
<tr>
<td>Richard Harris</td>
<td>George and Missy Kalil</td>
<td>Marty and Terry Matthews</td>
</tr>
<tr>
<td>Roland and Donna Harris</td>
<td>Henry and Leslie Karwacki</td>
<td>Don and Chris Mattise</td>
</tr>
<tr>
<td>Dr. James and Ms. Janice Harrison</td>
<td></td>
<td>Cosmo and Janice Mazza</td>
</tr>
<tr>
<td>David and Sheila Harrold</td>
<td>Brian L. Keesler</td>
<td>Peter J. Mc Ardle</td>
</tr>
<tr>
<td>Tracy B. Hart</td>
<td>Burt Keirstead</td>
<td>Tom and Andrea McAvoy</td>
</tr>
<tr>
<td>Barbara and Jim Hartigan</td>
<td>Mark Kelley</td>
<td>Daniel R. McCallum</td>
</tr>
<tr>
<td>Jeanne Hartley</td>
<td>Steven and Susan Kelley</td>
<td>Mr. Robert C. McCarthy</td>
</tr>
<tr>
<td>Cory and Linda Hartley</td>
<td>Bob and Vicki Kennedy</td>
<td>Don and Holly McCarthy</td>
</tr>
</tbody>
</table>
LEADERSHIP GIVERS, CONT.

Rich and Cheri McCoy
Donald B. McDonah
Ian and Lori McDonald
Mrs. Mary McDonald
Philip McDuffie
Bruce McGowan
Tom and Tami McKay
Callie-Sue McMahon
Carolyn and Robert McNamara
Jim and Anne McNulty
Michael and Kathleen Meagher
Paul Mechler
Scott and Gail Merrill
Matt and Holly Merryman
Eric and Thea Meyer
Chris and Susan Miller
Christopher A Miller
Paul Miller
Christine and Walter Miska
Glenn T. Mitchell
Tom and Maureen Mitchell
Bill and Anne Molloy
Judy and Jeff Montag
Ron and Quatye Moon
Steve and Anne Morais
The Moran and Desjardins Families
David C. Mores
Jack and Alice Inman-Morgan
Charlie Morris
Tony and Heather Morrison
Dan and Ginny Murray
Cory and Joanna Myers
Michael and Robin Narkis
Robert and Pamela Nation
Dimitri and Melissa Nazarenko
Dave and Cathy Neld
Barbara and Ronold Nelson
Ed and Mathieu Nichols
Kirby and Joann Nichols
Paul Nixon
Mary Nolette
Craig and Julie Norton and Family
Peter W. Norton
Laurie N. McPhee
John and Ellen Nyilis
Kevin and Janet O'Brien
Bob and Chris O'Brien
Stewart and Sharon Ocheltree
Dan and Mildred O'Keefe
Brian and Laura Orlowsky
Linda and Steve Osienksi
Paul and Jill O'Sullivan
Tom Ouellet
Cathy and Bill Ouellette
Lily Pai
Bruce and Evee Panneton
Nancy and John Parent
Al and Sharon Paris
Themis and Maria Parodos
John and Rosa Parsons
Chris Pashos and Family
The Peckham Family
Marcia Pelletier
Steve and Karen Pennacchini
Michael and Joyce Pepin
Daleen Perkins
Renee and Kevin Perkins
Ralph and Barbara Perkins
Peter Perrault
Ray and Lori Perry
Nancy and Ty Perry
Ray Peterson and Dorinda Toppan
David Phelps
Frank and Nanci Phillips Jr.
Richard and Deon Picanso
Michael and Debra Pignattelli
Peter and Patricia Pilat
Randy and Cathy Pinsonneault
Kevin and Teresa Planty
Tom and Melissa Pollak
Michael and Susan Porschila
Mike and Deanna Powell
Scott and Linda Powell
Christopher and Lisa Powers
Richard and Jacqueline Powers
John and Dayna Preble
Shaun Price
Marty and Mary Priolo
Dave and Debbie Pritchard
Greg Procopio
David C. Puisis
Barry and Lea Pynn
Dawn and Susan Quaranta
Marilyn and Steve Quinn
Gerard and Diane Quintanar
Martin Raab
Jim and Deb Ramsden
Brian Rater
Randal K Rausch
Dawn and Mark Reams
Chris and Kim Redman
Al and Chere Reeder
Jeff and Kathy Reuter
Janet and Randy Reynolds
Phil and Bonnie Richend
Randall and Louise Richards
Tony and Annette Richetti
Carol and Timothy Ricker
Kevin and Dianne Riehl
Tom and Joanne Riley
Dave and Bridget Rines
Steven and Barbara Rizzo
Michael and Barbara Roberts
Tyler Robinson
Chris and Lisa Roche
Leonard R. Rocket
John and Susan Rodgers
Vincent and Heather Rojo
Brian and Lauren Rollins
Mark and Dianne Roosen
Judi and Tim Root
Sam and Nydia Rosado
Marybeth and Mario Rosato
Isaac Rosmarin
Linda Ross
Carla and Chris Rossi
Michael and Nancy Rottman
Jenny and Irene Rounds
Donald A. Rouzer
Steven and Jennifer Roy
Lynn and Tim Ruggles
Roy and Sandra Rumbaugh
Chris and Michelle Russell
Bob and Ruth Russell
Len Russo
Liz and Vito Rutigliano
Doug and Stephanie Rutt
Donna and Bob Ryan
Dr. & Mrs. Martin Ryba
Pete and Kathy Ryder
Lorin and Nanci Rydstrom
Michael Sackman
Mr. & Mrs. Frank J. Sagtime Jr.
Dan and Julie Sallet
Lynne and Peter Sallet
The Samsky Family
John A. and Susan M. Sanders
Rob and Sandy Saracino
Ted and Felicia Sartell
Geoff and Felicia Saucier
Bethanie Scanlan
J. Scanlan
David Scanlon
Mike and Deb Scanlon
Patty Schaefner
Jen and Neil Schelly
Paul and Lisa Schneider
Steven and Ann Drea Schnur
Schoeck Family
Lisa and Jim Schommer
David and Laura Schorr
Michael Schwarm
Darrell T. Scoular
Walter and Liz Sears
Darrell and Cecelia Sensing
Scott Shaffer
Mr. & Mrs. Marc E. Shapiro
Fred and Jill Shea
Shirley Shelor
Chuck Shepard and Katie Bowler
Christopher and Cyndey Sherman
Robin and Matt Shevellen
Robert and Amy Shevlin
The Shoots Family
John and Trish Shuck
Shaun and Diane Sibley
Alfred and Vera Silberman
Steven and Molly Sillic
Ray Silva
Peter and Lynne Simonson
Bob and Rosanne Sinkiewicz
Joe and Dianne Sirois
Chuck and Rhonda Skarda
Bob Skok
Kevin and Diane Slattery
Dave Smialek
The E. K. Smith Family
Christie and Jeff Smith
Kimiko Smith and Sammy Unberhagen
Phillip and Gina Smith
Robert A. Smith
Don and Sonja Snelgrove
Katherine Snell
Jane Sodders
Timothy Southward
Doug and Sue Spencer

Continued on next page
LEADERSHIP GIVERS, CONT.

- Diane and Tim Spera
- John Spitzak
- Peter and Lois Spreen
- Philip Lefebvre and Christine Stacey
- Bill and Mary Jo Staib
- Bill and Cathy Stapledon
- Terry and Robert Starbird
- Kate Steer
- Scott and Terry Stimpert
- Jim and Melissa Stockwell
- Tom Storey
- Ken and Nancy Streeter
- Stephanie and Christopher Streeter
- Frank Stroili
- Conrad and Nancy Struckman
- Balwinder and Gurmit Sujlana
- Dr. Lon E. sunshine
- Scott and Amy Sweetland
- Greg and Marilyn Swick
- Damon and Tracey Swepe
- Carol and Ed Sylvia
- Michael and Donna Taflas
- Paula Tallarico
- Maryellen and Bill Tansey
- Jon and Rhonda Tapply
- Art and Jackie Tardif
- James and Susan Targove
- David and Linda Tate
- Helen and Don Taylor
- Steve and Lee Ann Taylor
- Marianne Tenore and Erwin Reijgers
- Tricia and Steve Tereshko
- Dave Testerman
- James Tetreault
- Bruce and Lynn Thibodeau
- Dave and Cindy Thomas
- Reid and Victoria Thomas
- Bill Thomson
- Gene and Gayeann Thornhill
- Davis and Patricia Thurber
- Joseph J. Tiano Jr.
- Robert and Deborah Tiede
- Jeremy and Samantha Tondreault
- David and Maureen Travis
- John and Kelly Truver
- Thomas and Virginia Tsirimokos
- Richard and Laurie Tucker Family
- Mike and Karen Ufhal
- Robert and Shelly Usinski
- Paul and Carol Vavra
- Andy Violette and Family
- Hal vonHagn
- The Wallace
- Ken and Laura Wagner
- Maryellen Walsh
- Bob Walsh
- Buddy and Bobbi Walsh
- Brian and Linda Walters
- Betsy and Jeffrey K. Warren
- Mike and Laurie Watkins
- Tom and Diane Weaver
- Rick and Alice Weber
- The Wein Family
- Michael Weinberg
- Mr. H. Robert Weisman
- Nicolas Wensowitch
- Tim and Janelle Whalen
- Kathy and Andy Whittaker
- Susan and Greg White
- Norman and Kathryn Wilcox
- Daniel and Lauren Williams
- Andy Williams
- Frank and Donna Wilson
- Kenneth and Mary Winiecki
- Jeremy Winnick
- Henry and Connie Wisneski
- John Wohlleib
- Sharon Wolanyak
- David and Susan Wolff
- Alan and Roberta Woolson
- Steve and Rosalind Wright
- Bob Wyman
- Ron Yannone
- Barry Yeadon
- Steve Yeaton and Family
- Olivia and Maura Yovanov
- Paul A. Zank
- Randy Zeger
- Jeffrey Zimmerman
- Robert Zines
- Stanley Zube
- and 284 Friends of United Way

FINANCE REPORT

Balance Sheet - March 31, 2010

<table>
<thead>
<tr>
<th>Assets</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash &amp; Investments</td>
<td>$1,766,479</td>
</tr>
<tr>
<td>Pledge Receivables</td>
<td>2,775,911</td>
</tr>
<tr>
<td>(net of collectibles)</td>
<td></td>
</tr>
<tr>
<td>Other Current Assets</td>
<td>186,735</td>
</tr>
<tr>
<td>Total Current Assets</td>
<td>$4,730,125</td>
</tr>
<tr>
<td>NH Charitable Foundation</td>
<td>161,243</td>
</tr>
<tr>
<td>Property &amp; Equipment</td>
<td>581,319</td>
</tr>
<tr>
<td>(net of accumulated depreciation)</td>
<td></td>
</tr>
<tr>
<td>Total Assets</td>
<td>$5,472,687</td>
</tr>
</tbody>
</table>

Liabilities & Net Assets

<table>
<thead>
<tr>
<th>Liabilities</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Designated &amp; Restricted Pledges</td>
<td>2,077,832</td>
</tr>
<tr>
<td>Due to Agencies</td>
<td>1,056,788</td>
</tr>
<tr>
<td>Accrued Expenses</td>
<td>837,919</td>
</tr>
<tr>
<td>Total Current Liabilities</td>
<td>$3,971,639</td>
</tr>
<tr>
<td>Long-term Debt</td>
<td>323,045</td>
</tr>
<tr>
<td>Total Liabilities</td>
<td>$4,294,684</td>
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</table>

<table>
<thead>
<tr>
<th>Net Assets</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted or Temporarily Restricted</td>
<td>1,178,003</td>
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<tr>
<td>Permanently Restricted</td>
<td>0</td>
</tr>
<tr>
<td>Total Net Assets</td>
<td>1,178,003</td>
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</table>

Total Liabilities & Net Assets | $5,472,687 |

Statement of Activities - March 31, 2010

<table>
<thead>
<tr>
<th>Revenue, Gains &amp; Other Support</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public Contributions</td>
<td>$4,095,540</td>
</tr>
<tr>
<td>Interest &amp; Investment Income</td>
<td>45,889</td>
</tr>
<tr>
<td>Other Revenue</td>
<td>471,326</td>
</tr>
<tr>
<td>Restricted Funds</td>
<td></td>
</tr>
<tr>
<td>Gross Public Support &amp; Revenue</td>
<td>$4,612,755</td>
</tr>
<tr>
<td>Designations (Note 1)</td>
<td>(2,649,176)</td>
</tr>
<tr>
<td>Provisions for uncollectibles</td>
<td>(110,000)</td>
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<tr>
<td>Net Support &amp; Revenue</td>
<td>$1,853,579</td>
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Funds Distribution & Expenses

<table>
<thead>
<tr>
<th>Program Services</th>
<th>Amount</th>
</tr>
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<tbody>
<tr>
<td>Operating Expenses (Note 2)</td>
<td>636,185</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Total Expenses</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Change in Net Assets</td>
<td>(3,605)</td>
</tr>
<tr>
<td>Net Assets, 3/31/09 (as restated)</td>
<td>1,181,608</td>
</tr>
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</table>

<table>
<thead>
<tr>
<th>Net Assets, End of Year</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>$1,178,003</td>
<td></td>
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</tbody>
</table>

NOTE 1: These funds restricted by donors to agencies and other organizations.
NOTE 2: Operating expenses are 13.8% of total revenue.
### Food, Clothing & Shelter

<table>
<thead>
<tr>
<th>Organization</th>
<th>Amount</th>
<th>People to be helped:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Burke Street Cafe*</td>
<td>$8,900</td>
<td>770 individuals receiving 7,500 meals</td>
</tr>
<tr>
<td>Girls Incorporated</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Home Delivered Meals-on-Wheels</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>St. Joseph Community Services</td>
<td>$35,000</td>
<td>467 individuals receiving 59,500 meals</td>
</tr>
<tr>
<td><strong>Homemaking/In-Home Companion Care</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Home Health &amp; Hospice Care</td>
<td>$15,000</td>
<td>157 individuals receiving 14,000 hours of assistance</td>
</tr>
<tr>
<td><strong>Prevention &amp; Intervention of Homelessness</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Nashua Pastoral Care Center</td>
<td>$14,500</td>
<td>435 individuals</td>
</tr>
<tr>
<td><strong>Safe &amp; Sound</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Crisis Intervention &amp; Advocacy</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bridges</td>
<td>$29,000</td>
<td>1,910 people</td>
</tr>
<tr>
<td><strong>Keeping Children and Teens Safe</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>The Youth Council</td>
<td>$2,500</td>
<td>250 individuals</td>
</tr>
<tr>
<td><strong>Shelter</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bridges</td>
<td>$11,500</td>
<td>34 individuals receiving 1,970 nights of shelter</td>
</tr>
<tr>
<td><strong>Supervised Visitation Center</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Greater Nashua Mental Health Center</td>
<td>$3,300</td>
<td>7 families</td>
</tr>
<tr>
<td><strong>Child Care &amp; Respite Care</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Adult Day Service</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gateways Community Services</td>
<td>$10,000</td>
<td>45 individuals</td>
</tr>
<tr>
<td><strong>After School Opportunities</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Boys &amp; Girls Club of Greater Nashua</td>
<td>$25,000</td>
<td>1,800 children</td>
</tr>
<tr>
<td><strong>Early Childhood Adventures - Low-income</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Subsidized Child Care</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Adult Learning Center</td>
<td>$70,000</td>
<td>70 individuals</td>
</tr>
</tbody>
</table>

Funding awarded for three years; those with * receive one-year funding.

### Nashua Child Development Center

**Southern NH Services**

**Strengthening Families**

<table>
<thead>
<tr>
<th>Organization</th>
<th>Amount</th>
<th>People to be helped:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nashua Child Development Center</td>
<td>$37,200</td>
<td>71 children</td>
</tr>
<tr>
<td>Girls Center</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>CHINS Diversion</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>The Youth Council</td>
<td>$13,600</td>
<td>234 individuals receiving 410 hours of counseling</td>
</tr>
<tr>
<td><strong>Court Diversion</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>The Youth Council</td>
<td>$26,500</td>
<td>360 individuals receiving 1,890 hours of service</td>
</tr>
<tr>
<td><strong>Education</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Boys &amp; Girls Club of Greater Nashua</td>
<td>$22,600</td>
<td>650 individuals</td>
</tr>
<tr>
<td><strong>Family Support Services</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Adult Learning Center</td>
<td>$7,000</td>
<td>77 family members</td>
</tr>
<tr>
<td><strong>Girls Center</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Girls Inc. of NH</td>
<td>$28,500</td>
<td>465 youth</td>
</tr>
<tr>
<td><strong>One-on-One Youth Mentoring</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Big Brothers Big Sisters of Greater Nashua</td>
<td>$20,000</td>
<td>600 Bigs, Littles, and parents</td>
</tr>
<tr>
<td><strong>Teen Program</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Boys &amp; Girls Club of Greater Nashua</td>
<td>$40,000</td>
<td>1,400 youth</td>
</tr>
</tbody>
</table>
GENERAL FUND COMMUNITY INVESTMENTS

Promoting Health & Healing

Alzheimer’s Respite*
Home Health & Hospice Care  $15,000
People to be helped: 20 families

CARE - Oral Hygiene
Gr. Nashua Dental Connection/
Nashua Pastoral Care Center  $30,000
People to be helped: 275 individuals receiving 1,000 clinic visits

Comprehensive Health Care for the Uninsured
Nashua Area Health Center  $20,000
People to be helped: 2,280 individuals receiving 10,000 clinic visits

Counseling At-Risk Children and Teens
The Youth Council  $17,600
People to be helped: 162 individuals receiving 1,300 counseling sessions

Home Health Services/Licensed Nursing Assistant*
Home Health & Hospice Care  $6,400
People to be helped: 108 individuals receiving 4,300 hours of care

Hospice and Community Hospice House*
Home Health & Hospice Care  $10,000
People to be helped: 218 families

Maternal and Child Health*
Home Health & Hospice Care  $5,000
People to be helped: 105 individuals receiving 420 care visits

Senior Foot Care Clinics
Home Health & Hospice Care  $5,000
People to be helped: 43 new patients receiving 160 clinic visits

Young Women’s Leadership/Prevention
Girls Inc. of NH  $32,000
People to be helped: 4,200 children

Community Initiatives

2-1-1 NH  $30,000
Housing Programs  $105,400
United Way-Youth Venture  $24,000

Funding Totals by Impact Area

<table>
<thead>
<tr>
<th>Impact Area</th>
<th>Program funding</th>
<th>Donor designations applied by agencies</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Food, Clothing &amp; Shelter</td>
<td></td>
<td></td>
<td>$73,400</td>
</tr>
<tr>
<td>Safe &amp; Sound</td>
<td></td>
<td></td>
<td>$46,300</td>
</tr>
<tr>
<td>Child Care &amp; Respite Care</td>
<td></td>
<td></td>
<td>$142,200</td>
</tr>
<tr>
<td>Strengthening Families</td>
<td></td>
<td></td>
<td>$158,200</td>
</tr>
<tr>
<td>Promoting Health &amp; Healing</td>
<td></td>
<td></td>
<td>$141,000</td>
</tr>
<tr>
<td>Community Initiatives</td>
<td></td>
<td></td>
<td>$158,200</td>
</tr>
<tr>
<td>Total for all programs funded</td>
<td></td>
<td></td>
<td>$720,500</td>
</tr>
<tr>
<td>Donor designations applied to listed impact areas</td>
<td></td>
<td></td>
<td>$170,514</td>
</tr>
<tr>
<td>Funds restricted for other human care services</td>
<td></td>
<td></td>
<td>$255,669</td>
</tr>
<tr>
<td>Designations to other organizations</td>
<td></td>
<td></td>
<td>$2,191,794</td>
</tr>
<tr>
<td>Total funds distributed for FY 10/11:</td>
<td></td>
<td></td>
<td>$3,338,477</td>
</tr>
</tbody>
</table>

General Fund-Supported Programs Get Results
Example: With the support of Home Health and Hospice Care’s Alzheimer’s Respite Program, 90% of participating households were able to keep their family members at home for at least one year.
VOLUNTEERS

Board of Directors
Chair of the Board
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Vice Chair of the Board
Rolf Goodwin*

Treasurer
Daniel Munroe*

Secretary
John McStravock*

Community Investment Chair
Paul Hebert*

Campaign Co-Chair
Robert S. Larmouth*

Campaign Co-Chair
Bernard Rousseau*

Members
Thomas Arseneault
Polly Beaird
Steven Bouchard
Bryan Christiansen
Robert Cioppa
Chris Dolloff
Timothy J. Gendron
Del Gilbert
Rodney S. Hansen, Jr.
Lucille Jordan
Robert Mack
Susan L. McHugh
Jamie Pappas
Grace Pereira
Kevin Slattery
Maryellen Tansey

* Executive Committee

Campaign
Co-Chairs
Robert S. Larmouth
Bernard Rousseau

Campaign Cabinet
Del Gilbert
Rodney S. Hansen, Jr.
Peter LaPolice
Grace Pereira
Kevin Slattery

Loaned Executives
Sponsoring Company
BAE Systems

PSNH
St. Joseph Hospital

Sponsored by The Courville Company:

Training Team
Del Gilbert
Don Winn

Board Committees
Audit Committee
Chris Dolloff, Chair
Thomas Arseneault
Polly Beaird
Jamie Pappas

Ethics Committee
Rolf Goodwin, chair
Del Gilbert
Lucille Jordan

Finance Committee
Daniel Munroe, chair
Polly Beaird
Paul Hebert

Nominating Committee
James S. Chaloner
Lucille Jordan
Bernard Rousseau

Pension & Investment Com.
John P. McStravock, chair
Robert S. Larmouth
Kevin Slattery

Personnel Committee
John P. McStravock, chair
Del Gilbert
Rolf Goodwin

Strategic Planning Committee
John P. McStravock, chair
Chris Dolloff
Del Gilbert
Rodney S. Hansen, Jr.
Paul Hebert
Lucille Jordan
Robert S. Larmouth

Community Investment
Paul Hebert, chair
Heather Arvanitis
Polly Beaird
Debbie Buttemeier
Jackie Clancy
Aaron Cunningham
Bob Demers
Michelle Farmer
Stewart Farnham
Rod Hansen

Community Volunteer
Kathleen Rice Orshak
Pamela Chipman
Julia Keenan
Karen Murphy
Peter Perrault
St. Joseph Hospital

Volunteer
Carrie Lyman
Nathan Soule
Heather Arvanitis
Kathleen Rice Orshak
Pamela Chipman
Julia Keenan
Karen Murphy
Peter Perrault
St. Joseph Hospital

Elctstone Properties

Volunteer
Carrie Lyman
Nathan Soule
Heather Arvanitis
Kathleen Rice Orshak
Pamela Chipman
Julia Keenan
Karen Murphy
Peter Perrault
St. Joseph Hospital

Teledyne Printed Circuit Technology
Pennichuck Water

BAE Systems

St. Joseph Hospital

Community Volunteer
BAE Systems
Citizens Bank

Teledyne Printed Circuit Technology

Pennichuck Water

First Church of Nashua
Mclane, Graf, Raulerson & Middleton,
Presstek, Inc.

USI New England
Decision Management Associates

Shaw's Supermarkets
Comcast

Cityside Management

Bank of America

St. Joseph Hospital

Community Volunteer
Nashua Community College

City of Nashua

UPS
Monarch Instrument
Citizens Bank

Etchstone Properties

BAE Systems

First Church of Nashua

Nashua Community College

Pennichuck Water

PSNH
St. Joseph Hospital

Anheuser-Busch

Dartmouth-Hitchcock

Brooks Automation

St. Joseph Hospital

Anheuser-Busch

BAE Systems

Community Volunteer

Community Volunteer

Elbit Systems of America

Ocean Bank

Community Volunteer

St. Joseph Hospital

Cityside Management

Ocean Bank

Monarch Instrument

Nashua School District

Nashua Corporation

Centrix Bank

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VOLUNTEERS, CONT.

BAE Systems & BAE Systems Employee Community Fund, Inc.

Campaign Committee
John Doran, chair
Maureen Carey
Doug Cumings
Greg Estrella
Maria Felix
Michael Hallissy
Kristen Hulyo
Donald Hunt
Steven Jarry
Kari Karwedsky
Karen Laskowsky
Kim Leblanc
John McMaster
Kevin O’Brien
David Rea
Megan Smith
Nathan Soule
Donald Snelgrove
Scott Sweetland
Paul Walsh
Kelley Williams

Disbursement Committee
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Sharon Bubar
Alen Enman
Constance Giniewicz
Tracy Hamilton
Linda Hardman
Bruce Houston
Judy Manning-Mullins
Charles Morris
Peter Sallet
Jennifer Schelly
Stanley Zube

United Way-Youth Venture
Lucille Jordan, chair
Timothy Gendron
Noelle Joubert
Susan McHugh
Jamie Pappas
Peter Perrault
Alyssa Peterson
Justin Richardson
Shirley Silva-Paige
Beth Todgham

Day of Caring
Robert Hybsch, co-chair
Susan McHugh, co-chair
Becky Gagne
Ray Lambert
Kathy Navin
Jamie Pappas
Beth Todgham
Dawn Wilson

Team Make a Scene, a United Way-Youth Venture team, organized local youth for a community clean-up day in the spring.

UWGN STAFF

Don Mattise
don@unitedwaynashua.org
President
Liz Fitzgerald
liz@unitedwaynashua.org
Campaign Associate

Ray Peterson
ray@unitedwaynashua.org
Vice President
Gail Yorkell
gail@unitedwaynashua.org
Director of Finance

Lisa Conti
lisa@unitedwaynashua.org
Director of Marketing & Communications
Cheryl Cunningham
cheryl@unitedwaynashua.org
Administrative Support Specialist

Elaine Ballantine
elaine@unitedwaynashua.org
Office Manager
Jane Emeneau
jayne@unitedwaynashua.org
Finance Assistant


United Way of Greater Nashua
20 Broad Street, Ste. 1
Nashua, NH 03064
Tel: 603-882-4011
FAX: 603-882-5406
www.unitedwaynashua.org

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