

2010 ANNUAL REPORT

Chairman's Message

Tough times call for a more unified community

Financially, this past year was very difficult for many businesses, non-profits, families, and individuals. Many companies struggled and some even closed. Just about everyone knows at least one person who was laid off or was forced to take an unpaid furlough. State budget shortfalls persist. It was – and continues to be – an uncertain time.

As resources dwindle, more people seek help. Some never needed services before. From year one to year two of operations, 2-1-1 – United Way's toll-free information and referral service – saw a 69 percent increase in calls about basic needs such as food and heat and calls seeking legal assistance with evictions and foreclosures. Non-profit organizations – including United Way – have not been exempt from the economic downturn. Charitable giving is down, and all non-profits are feeling the pinch as demand for services increases.



James Chaloner

Our journey during the past year has been difficult to navigate, but United Way's stewards (a.k.a. the board of directors) have charted a course that effectively utilizes limited resources today and provides guidance for our success going forward. Their actions include:

Re-aligning funds – to bolster the most effective programs serving our communities, we re-evaluated the use of the General Fund (undesignated dollars) based on the 2009 Community Assessment. As a result, a modest shift increased the portion of support for the Child Care and Respite Care Impact Area. The Board also made other adjustments in funding levels. Based on these changes, the reduction in available funds for this year's Community Investment process was held at (3.7%) from last year.

Helping agencies recruit volunteers – we're training agencies on how to post their volunteer information on www.VolunteerNH.org, and promoting volunteer opportunities through our e-newsletter and social media.

Promoting 2-1-1 – working with other United Ways, the state department of Health and Human Services, and veterans' organizations, we engaged WMUR-TV in creating a public service announcement. We also collaborated with other United Ways, WYCN-TV13, and the New England Patriots to have linebacker Jerod Mayo tape a PSA about 2-1-1.

Enhancing collaboration with regional groups – our work with the Greater Nashua Workforce Housing Coalition is elevating the affordable housing discussion. Working with the Greater Nashua Asset Building Coalition's Volunteer Income Tax Assistant program, we were able to bring more than \$2.47 million in tax refunds back to Greater Nashua working families. In addition, the Greater Nashua Community Prevention Coalition has created local groups and conducted workshops to curb under-age drinking.

As we strive to improve our community during this difficult time, partnerships are more important than ever. Advancing the common good is in everyone's interest. We all benefit when families are financially stable, when youth receive an education that prepares them for a good job, and when people have good health. No one organization can take on any of these issues alone. Working with businesses, government, nonprofit agencies, community stakeholders, and others, United Way recruits people and organizations that bring the passion, expertise, and resources needed to get things done.

Everyone can and should pull together to advance the common good. We've all seen the LIVE UNITED T-shirt. It is a great call to action. So I ask you to not only wear the shirt, but to LIVE it. Whether you give, advocate, or volunteer, you can be part of a broad-based effort to improve conditions in our community. Lead by example. Tell your friends and get them involved. Share your LIVE UNITED stories on social networks and encourage others to do the same. You have the power to effect change. When we work together, that power is multiplied many times. Let's make it work for all of us.

CAMPAIGN REPORT

Campaign Co-chairs



Bob Larmouth
Hollis Resident



Bernie Rousseau
Pennichuck Water

Locally, United Way of Greater Nashua raised \$3,478,775 during the 2009 Campaign. Gifts from outside our service area added \$311,324, bringing the grand total raised to \$3,790,099.

Giving to the General Fund supports 2-1-1, the workforce housing initiative, United Way-Youth Venture, and proven effective agency-based programs, which are listed on pages 9-10.

We thank several excellent performing companies that have earned "Heavy Hitter" status by raising at least 1 percent of the 2009 Campaign's total:

- Anheuser-Busch, Inc.
- BAE Systems
- Bank of America
- Elbit Systems of America
- Intel Corporation
- Monarch Instrument

- Nashua School District
- Public Service of New Hampshire
- St. Joseph Hospital
- Shaw's Supermarkets
- Southern NH Health System
- UPS

Their strong support and leadership were critical to the campaign.

We also recognize nine small- and medium-size firms that make a consistent effort and steadily produce good results. We thank them with the Spirit of Caring Award:

- Comcast
- ControlAir, Inc.
- Costco Wholesale
- Gateways Community Services
- Lockheed Martin Corporation
- Macy's
- Pennichuck Water
- Southeastern Container, Inc.
- Windmill International, Inc.

UWGN Mission:

To make measurable improvements in people's lives by mobilizing the caring power of our communities

CORPORATE AWARDS

Gold

Recognizes firms whose corporate contribution exceeds \$56 per capita.

Abbott Laboratories
Anheuser-Busch, Inc.
BAE Systems
Bank of America
Citizens Bank
ControlAir, Inc.
Environmental Interiors, Inc.
Etchstone Properties, Inc.
Intel Corporation
Monarch Instrument
Pennichuck Water
Public Service of NH
Southeastern Container, Inc.
Sovereign Bank
TD Bank
UPS

Silver

Recognizes firms whose corporate contribution averages \$28 per capita.

Cityside Management Corp.
Costco Wholesale
Eaton & Berube Ins. Agency
Elbit Systems of America
Seaboard Int'l Forest Products
Windmill International, Inc.

Bronze

Recognizes firms whose corporate contribution averages \$14 per capita.

Capital Transportation Logistics
Hendrix Wire & Cable Inc.
JC Penney Company, Inc. Store # 2247-5
The Sadler Insurance Agency, Inc.

Appreciation

110 Technology, LLC
Advisory Business Computer Svc, Inc
Aetna, Inc.
American Express
American Legion Auxiliary - James E. Coffey Unit N
Ameriprise Financial Employee Giving Campaign
Anthem Blue Cross Blue Shield of NH
AQS
Best Buy Company, Inc.
Bowen Marketing Consultants
Bruce Breton & Co.
C&S Wholesale
Clancy & O'Neill Attorneys at Law
Colonial Electronic Mfrs., Inc.
Comcast NH
Craig J. McLaughlin, DDS
Dartmouth-Hitchcock
Dunwell Electric
Eli Lilly
Guard Insurance Group
Hannaford's - Hudson 8183
Hannaford's - Nashua 186

Haywards Trading Post
Hoffmann-LaRoche
ITT Educational Services
J. Lawrence Hall Company, Inc.
John Hancock
Johnson & Johnson
Kellogg Company
Kohl's
L.L. Bean
Laconia Savings Bank
Liberty Mutual Group
Lumbard Investment Counseling
MacSteel Service Centers USA
Market Basket
Microsoft
Monro Muffler/Brake, Inc.
Nashaway Women's Club
Nashua Fire Relief Fund
Nashua Podiatry Associates
Nationwide Mutual Insurance Company
Nemo Equipment, Inc.
Network Publications
New Hampshire Business Review
Parker-Chomerics
Pelletier Financial Group, LLC
Pfeiffer Vacuum, Inc.
Pfizer Inc.
Pike Industries, Inc.
Prudential Foundation
Rare Coins of New Hampshire, Inc.
Roche Diagnostics Corp
Saint-Gobain/Crystals
Sanel Auto Parts
Stanley Security Solutions
Stop & Shop

CORPORATE AWARDS, CONT.

Target Stores - Amherst St.(1532)
Target Stores - Pheasant Lane Mall (1228)
Technical Graphics, Inc.
Teledyne Printed Circuit Technology
The Bronze Craft Corporation
The Courville Company

The Gillette Co.
The McLean Contributionship
Thermo Fisher Scientific
Triangle Credit Union
UnitedHealth Group
US Cellular

Velcro
Wal-Mart/Sam's
Winn Microwave Sales, Inc.
WMRJ Consulting

EMPLOYEE AWARDS

Gold

For employee groups whose contributions equal an average gift of \$200.

Amphenol Backplane Systems
Anheuser-Busch, Inc.
Anthem Blue Cross and Blue Shield of NH
BAE Systems
Bank of America
Bridges
Citizens Bank
ControlAir, Inc.
Diacom Corp.
Elbit Systems of America
Etchstone Properties, Inc.
Fairgrounds Elementary School
Greater Nashua Interfaith Hospitality Network
Harvard Pilgrim Health Care
Hendrix Wire & Cable Inc.
Intel Corporation
J. Lawrence Hall Company, Inc.
Liberty Mutual Group
Lockheed Martin Corporation
McLane, Graf, Raulerson and Middleton, PA
Monarch Instrument
Nashua City - Street Department
Nashua Regional Cancer Center
New Hampshire Legal Assistance - Nashua
Pennichuck Water
Public Service of NH
Seaboard Int'l Forest Products
Sparton Technology Corp.
St. Joseph Community Services, Inc.
St. Joseph Hospital Corporate Services
Teledyne Printed Circuit Technology
The Sadler Insurance Agency, Inc.
United Way of Greater Nashua
UPS
Windmill International, Inc.

Silver

For employee groups whose contributions equal an average gift of \$150.

Costco Wholesale
Courville at Nashua
Environmental Interiors, Inc.
Hudson School District
JC Penney Company, Inc.
Kellogg Company
MacSteel Service Centers USA
Macy's
Nashua Housing Authority
Nashua Pastoral Care Center
Nashua Regional Planning Commission

Southeastern Container, Inc.
Sovereign Bank
St. Joseph Hospital
Subaru of Nashua
The Nashua Bank
Tulley Automotive Dealerships

Bronze

For employee groups whose contributions equal an average gift of \$100.

Amherst Street School
Aynsley Place
Bicentennial Elementary School
Birch Hill Elementary School
BJ's Wholesale Club
Comcast NH
Daniel Webster College
Dartmouth-Hitchcock
Eaton & Berube Ins. Agency
Gateways Community Services
Marguerite's Place, Inc.
Nashua Area Health Center
Nashua City - Police Department
Nashua City - Public Library
Nashua City - Public Works, Admin
& Engineering
Nashua City - Solid Waste Department
Nashua City Employees
Nashua High South
National Grid
OSRAM Sylvania Inc.
PC Connection, Inc.
Pennichuck Middle School
Puritan Press, Inc.
Rivier College
Shaw's/Star Markets
Southern NH Health System
TD Bank
Telegraph Publishing Company
The Phoenix Program
Thermo Fisher Scientific
Triangle Credit Union

Appreciation

3M Retirees
Abbott Laboratories
Acadia Insurance
Accenture
Adult Learning Center
Aetna, Inc.
Allen Mello Dodge
American Express
Ameriprise Financial Employee
Giving Campaign

AQS
AT&T
Automatic Data Processing
Avnet Source
Avoca Underwriting Partners
Benchmark Electronics
Best Buy Company, Inc.
Big Brothers Big Sisters of Greater Nashua
Blue Cross Blue Shield of Massachusetts
Boys & Girls Club of Greater Nashua
Boys & Girls Club of Souhegan Valley
Broad Street School
C&S Wholesale
Catholic Medical Center
Centrix Bank
Charles Stark Draper Laboratory, Inc.
Charlotte Avenue School
CIGNA
Coca-Cola Bottling Co. of Northern
New England
Combined Federal Campaign of Eastern MA
Community Action Program Belknap-
Merrimack Counties
ConAgra Foods
Courville at Carlyle
Courville at Manchester
Dartmouth-Hitchcock Manchester
Deloitte & Touche
Devine, Millimet & Branch, PA
DHHS Nashua District Office
DJO
Education-Regional Office
Eli Lilly
Employment Security - Nashua
Enterprise Rent-a-Car
FairPoint Communications
Federal Express
First Church of Nashua
General Dynamics
General Motors
Girls Inc. of New Hampshire
Greater Nashua Mental Health Center
Guard Insurance Group
Hannaford Supermarkets
Hanover Insurance
Harbor Homes, Inc.
Hillsborough County Registry of Deeds
Hoffmann-La Roche
Home Health & Hospice Care
HomeGoods
Honeywell Hometown Solutions
HSBC
IBM
John Hancock
Johnson & Johnson

Continued on next page

EMPLOYEE AWARDS, CONT.

Kohl's
L.L. Bean
Laconia Savings Bank
Lexington Insurance Company
Litchfield School District
Lowe's
Marshalls Dept. Stores
Massachusetts Institute of Technology
McLane Real Estate
Medtronic Vascular
Mercury Computer Systems, Inc.
Merrimack County Savings Bank
Merrimack School District
Microsoft
Milford District Court
Monro Muffler/Brake, Inc.
Motorola
Napoli Group, LLC
Nashua Community College
Nashua District Court
Nashua School District
Nationwide Mutual Insurance Company
Neighborhood Housing Services of Gr. Nashua
Network Publications
NH 2-1-1

NH Ball Bearings
NH Business Review
NH Charitable Foundation
NH State Employees Charitable Campaign
NH State Liquor Store 27-Market Place Plaza
NH State Liquor Store 50-Nashua Southgate
NH/So. Maine CFC
Ocean Bank
Office of Sulloway & Hollis
One Communications
Paychex, Inc.
Payless ShoeSource
Pfizer Inc.
Pike Industries, Inc.
Pitco-Frailator, Inc.
Probate Court-Hillsborough
Prudential Foundation
RdF Corporation
Rexam
Ricoh Corporation
Ride Away Handicap Equipment Corp.
Roche Diagnostics Corp
Rockwell Automation/Allen-Bradley Co.
RTI International
S.P. Richards Company

Safety Troop B - Milford
Spectra Energy Corp.
Sprint
St. Paul's School
Stanley Elevator Company
Stanley Security Solutions
State Street Corporation
Stop & Shop Supermarkets
Target Stores
The Courville Company
The Gillette Co.
The Youth Council, Inc.
TJ Maxx Store
Town of Litchfield
Town of Merrimack
Town of Milford
UnitedHealth Group
US Bank
Velcro
Wal-Mart/Sam's
Weisman, Tessier, Lambert & Halloran Assoc.
Wells Fargo
Wilsonart International

SPONSORSHIPS & IN-KIND SUPPORT

Advanced Video Productions
Anheuser-Busch
BAE Systems
Bank of America
Betterforms & Printed Products
Big Apple Deli
Brookdale Farms
Celebrations Catering
Chili's Grill & Bar
Coca-Cola Bottling Co. of Manchester
Collins Flowers
Courtyard by Marriott Nashua
Crowne Plaza Hotel
DJ Dave Entertainment
DW Pizzeria & Family Restaurant
Elbit Systems of America
Ernst & Young, LLP
Florence's Restaurant
Giant of Siam

Goodale's Bike Shop
Green Tea Chinese Restaurant
Gurney's Automotive
Hannaford Supermarkets
La Hacienda Del Rio
Leda Lanes
Life is good
McLane, Graf, Raulerson & Middleton, PA
Modells Sporting Goods
Nashua Car Wash
Nashua Community College
Nashua Teachers' Union
Nashua Wallpaper & Paint Company
Panera Bread
Parker's Maple Barn
Pennichuck Water
Pheasant Lane Mall
Printpro Tees
Public Service Co. of NH

Saffron Bistro
Seaboard International Forest Products
SecureHorizons by UnitedHealthcare
Shaw's Supermarkets
Shorty's Mexican Road House
Sovereign Bank
SpaScape Day Spa
Spectrum Marketing
St. Joseph Hospital
St. Philip Greek Orthodox Church
T-Bones Great American Eatery
TD Bank
Teledyne Printed Circuit Technology
Telegraph Publishing Company
Test of Time Photography
Unums
UPS
Valentino's
Winn Microwave Sales

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Continued on next page

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The Charles E. Marino Family
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Martin Raab
Jim and Deb Ramsden
Brian Rater
Randal K Rausch
Dawn and Mark Reams
Chris and Kim Redman
Al and Chere Reeder
Jeff and Kathy Reuter
Janet and Randy Reynolds
Phil and Bonnie Richard
Randall and Louise Richards
Tony and Annette Richetti
Carol and Timothy Ricker
Kevin and Dianne Riehl
Tom and Joanne Riley
Dave and Bridget Rines
Steven and Barbara Rizzo
Michael and Barbara Roberts
Tyler Robinson
Chris and Lisa Roche
Leonard R. Rockett
John and Susan Rodgers
Vincent and Heather Rojo
Brian and Lauren Rollins
Mark and Dianne Roosen
Judi and Tim Root
Sam and Nydia Rosado
Marybeth and Mario Rosato
Isaac Rosmarin
Lisa Ross
Carla and Chris Rossi
Michael and Nancy Rottman
Jerry and Irene Rounds
Donald A. Rouzer
Steven and Jennifer Roy
Lynn and Tim Ruggles
Roy and Sandra Rumbaugh

Chris and Michelle Russell
Bob and Ruth Russell
Len Russo
Liz and Vito Rutigliano
Doug and Stephanie Rutt
Donna and Bob Ryan
Dr. & Mrs. Martin Ryba
Pete and Kathy Ryder
Lorin and Nanci Rydstrom
Michael Sackman
Mr. & Mrs. Frank J. Saglime Jr.
Dan and Julie Sallet
Lynne and Peter Sallet
The Samsky Family
John A. and Susan M. Sanders
Rob and Sandy Saracino
Ted and Felicia Sartell
Geoff and Felicia Saucier
Bethanie Scanlan
J. Scanlan
David Scanlon
Mike and Deb Scanlon
Patty Schaefer
Jen and Neil Schelly
Paul and Lisa Schneider
Steven and Ann Drea Schnur
Schoeck Family
Lisa and Jim Schommer
David and Laura Schorr
Michael Schwarm
Darrell T. Scoular
Walter and Liz Sears
Darrell and Cecelia Sensing
Scott Shaffer
Mr. & Mrs. Marc E. Shapiro
Fred and Jill Shea
Shirley Shelor
Chuck Shepard and Katie Bowler
Christopher and Cydney Sherman
Robin and Matt Shevenell
Robert and Amy Shevlin
The Shoots Family
John and Trish Shuck
Shaun and Diane Sibley
Alfred and Vera Silberman
Steven and Molly Sillich
Ray Silva
Peter and Lynne Simonson
Bob and Rosanne Sinkiewicz
Joe and Dianne Sirois
Chuck and Rhonda Skarda
Bob Skok
Kevin and Diane Slattery
Dave Smialek
The E. K. Smith Family
Christie and Jeff Smith
Kimiko Smith and Sammy Unberhagen
Phillip and Gina Smith
Robert A. Smith
Don and Sonja Snelgrove
Katherine Snell
Jane Soddors
Timothy Southwad
Doug and Sue Spencer

Continued on next page

LEADERSHIP GIVERS, CONT.

Diane and Tim Spera
 John Spitzak
 Peter and Lois Spreen
 Philip Lefebvre and Christine Stacey
 Bill and Mary Jo Staib
 Bill and Cathy Stapledon
 Terry and Robert Starbird
 Kate Steer
 Scott and Terry Stimpert
 Jim and Nancy Stobie
 Jason and Melissa Stockwell
 Tom Storey
 Ken and Nancy Streeter
 Stephanie and Christopher Streeter
 Frank Stroili
 Conrad and Nancy Struckman
 Balwinder and Gurmit Sujlana
 Dr. Lon E. Sunshine
 Scott and Amy Sweetland
 Greg and Marilyn Swick
 Damon and Tracey Swope
 Carol and Ed Sylvia
 Michael and Donna Tafas
 Paula Tallarico
 Maryellen and Bill Tansey
 Jon and Rhonda Tapply
 Art and Jackie Tardif
 James and Susan Targove
 David and Linda Tate
 Helen and Don Taylor
 Steve and Lee Ann Taylor
 Marianne Tenore and Erwin Reijgers
 Tricia and Steve Tereshko

Dave Testerman
 James Tetreault
 Bruce and Lynn Thibodeau
 Dave and Cindy Thomas
 Reid and Victoria Thomas
 Bill Thomson
 Gene and Gayeann Thornhill
 Davis and Patricia Thurber
 Joseph J. Tiano Jr.
 Robert and Deborah Tiede
 Jeremy and Samantha Tondreault
 David and Maureen Tondreault
 John and Kelly Truver
 Thomas and Virginia Tsirimokos
 Richard and Laurie Tucker Family
 Mike and Karen Ufnal
 Robert and Shelly Uscinski
 Peter and Theresa van Ham
 David and Janet Vaughn
 Paul and Carol Vavra
 Andy Violette and Family
 Hal vonHagn
 Ken and Laura Wagner
 The Wallaces
 Rance and Gail Walleston
 Maryellen Walsh
 Bob Walsh
 Buddy and Bobbi Walsh
 Brian and Linda Walters
 Betsy and Jeffrey K. Warren
 Mike and Laurie Watkins
 Tom and Diane Weaver
 Rick and Alice Weber

The Wein Family
 Michael Weinberg
 Mr. H. Robert Weisman
 Nicolas Wensowitch
 Tim and Janelle Whalen
 Kathy and Andy Whitaker
 Susan and Greg White
 Norman and Kathryn Wilcox
 Daniel and Lauren Williams
 Andy Williams
 Frank and Donna Wilson
 Kenneth and Mary Winiacki
 Jeremy Winnick
 Henry and Connie Wisneski
 John Wohlleib
 Sharon Wolanyk
 David and Susan Wolff
 Alan and Roberta Woolfson
 Steve and Rosalind Wright
 Bob Wyman
 Ron Yannone
 Barry Yeadon
 Steve Yeaton and Family
 Olivia and Maura Yovanov
 Paul A. Zank
 Randy Zeger
 Jeffrey Zimmerman
 Robert Zinnes
 Stanley Zube

and 284 Friends of United Way

FINANCE REPORT

Balance Sheet - March 31, 2010

Assets	
Cash & Investments	\$1,766,479
Pledge Receivables (net of collectibles)	2,776,911
Other Current Assets	186,735
Total Current Assets	<u>\$4,730,125</u>
NH Charitable Foundation	161,243
Property & Equipment (net of accumulated depreciation)	<u>581,319</u>
Total Assets	\$5,472,687
Liabilities & Net Assets	
<u>Liabilities</u>	
Designated & Restricted Pledges	2,077,832
Due to Agencies	1,056,788
Accrued Expenses	837,019
Total Current Liabilities	<u>\$3,971,639</u>
Long-term Debt	<u>323,045</u>
Total Liabilities	\$4,294,684
<u>Net Assets</u>	
Unrestricted or Temporarily Restricted	1,178,003
Permanently Restricted	<u>0</u>
Total Net Assets	1,178,003
Total Liabilities & Net Assets	\$5,472,687

Statement of Activities - March 31, 2010

Revenue, Gains & Other Support	
Public Contributions	\$4,095,540
Interest & Investment Income	45,889)
Other Revenue	471,326
Restricted Funds	
Gross Public Support & Revenue	<u>\$4,612,755</u>
Designations (Note 1)	(2,649,176)
Provisions for uncollectibles	(110,000)
Net Support & Revenue	\$1,853,579
Funds Distribution & Expenses	
Program Services	1,220,999
Operating Expenses (Note 2)	<u>636,185</u>
Total Expenses	\$1,857,184
Change in Net Assets	(3,605)
Net Assets, 3/31/09 (as restated)	<u>1,181,608</u>
Net Assets, End of Year	\$1,178,003

NOTE 1: These funds restricted by donors to agencies and other organizations.

NOTE 2: Operating expenses are 13.8% of total revenue

GENERAL FUND COMMUNITY INVESTMENTS

Food, Clothing & Shelter

Burke Street Cafe*
 Girls Incorporated \$8,900
People to be helped: 770 individuals receiving 7,500 meals

Home Delivered Meals-on-Wheels
 St. Joseph Community Services \$35,000
People to be helped: 467 individuals receiving 59,500 meals

Homemaking/In-Home Companion Care
 Home Health & Hospice Care \$15,000
People to be helped: 157 individuals receiving 14,000 hours of assistance

Prevention & Intervention of Homelessness
 Nashua Pastoral Care Center \$14,500
People to be helped: 435 individuals

Safe & Sound

Crisis Intervention & Advocacy
 Bridges \$29,000
People to be helped: 1,910 people

Keeping Children and Teens Safe*
 The Youth Council \$ 2,500
People to be helped: 250 individuals

Shelter
 Bridges \$11,500
People to be helped: 34 individuals receiving 1,970 nights of shelter

Supervised Visitation Center
 Greater Nashua Mental Health Center \$3,300
People to be helped: 7 families

Child Care & Respite Care

Adult Day Service
 Gateways Community Services \$10,000
People to be helped: 45 individuals

After School Opportunities
 Boys & Girls Club of Greater Nashua \$25,000
People to be helped: 1,800 children

Early Childhood Adventures - Low-income Subsidized Child Care
 Adult Learning Center \$70,000
People to be helped: 70 individuals



Nashua Child Development Center
 Southern NH Services \$37,200
People to be helped: 71 children

Strengthening Families

CHINS Diversion
 The Youth Council \$13,600
People to be helped: 234 individuals receiving 410 hours of counseling

Court Diversion
 The Youth Council \$26,500
People to be helped: 360 individuals receiving 1,890 hours of service

Education
 Boys & Girls Club of Greater Nashua \$22,600
People to be helped: 650 individuals

Family Support Services
 Adult Learning Center \$7,000
People to be helped: 77 family members

Girls Center
 Girls Inc. of NH \$28,500
People to be helped: 465 youth

One-on-One Youth Mentoring
 Big Brothers Big Sisters of Greater Nashua \$20,000
People to be helped: 600 Bigs, Littles, and parents

Teen Program
 Boys & Girls Club of Greater Nashua \$40,000
People to be helped: 1,400 youth

Funding awarded for three years; those with * receive one-year funding.

Continued on next page

GENERAL FUND COMMUNITY INVESTMENTS

Promoting Health & Healing

Alzheimer's Respite*

Home Health & Hospice Care \$15,000
People to be helped: 20 families

CARE - Oral Hygiene

Gr. Nashua Dental Connection/
 Nashua Pastoral Care Center \$30,000
*People to be helped: 275 individuals receiving
 1,000 clinic visits*

Comprehensive Health Care for the Uninsured

Nashua Area Health Center \$20,000
*People to be helped: 2,280 individuals receiving
 10,000 clinic visits*

Counseling At-Risk Children and Teens

The Youth Council \$17,600
*People to be helped: 162 individuals receiving
 1,300 counseling sessions*

Home Health Services/Licensed Nursing Assistant*

Home Health & Hospice Care \$6,400
*People to be helped: 108 individuals receiving
 4,300 hours of care*

Hospice and Community Hospice House*

Home Health & Hospice Care \$10,000
People to be helped: 218 families

Maternal and Child Health*

Home Health & Hospice Care \$5,000
*People to be helped: 105 individuals receiving 420 care
 visits*

Senior Foot Care Clinics

Home Health & Hospice Care \$5,000
*People to be helped: 43 new patients receiving 160 clinic
 visits*

Young Women's Leadership/Prevention

Girls Inc. of NH \$32,000
People to be helped: 4,200 children

Community Initiatives

2-1-1 NH \$30,000
 Housing Programs \$105,400
 United Way-Youth Venture \$24,000

General Fund-Supported Programs Get Results

Example: With the support of Home Health and Hospice Care's Alzheimer's Respite Program, 90% of participating households were able to keep their family members at home for at least one year.

Funding Totals by Impact Area

Food, Clothing & Shelter

Program funding: \$ 73,400
 Donor designations applied by agencies: \$ 41,223
Total: \$114,623

Safe & Sound

Program funding: \$46,300
 Donor designations applied by agencies: \$15,428
Total: \$61,728

Child Care & Respite Care

Program funding: \$142,200
 Donor designations applied by agencies: \$ 27,435
Total: \$169,635

Strengthening Families

Program funding: \$158,200
 Donor designations applied by agencies: \$ 50,071
Total: \$208,271

Promoting Health & Healing

Program funding: \$141,000
 Donor designations applied by agencies: \$ 36,357
Total: \$177,357

Community Initiatives

Program funding/total: \$159,400

Total for all programs funded: \$720,500

Donor designations applied to listed impact areas: \$170,514

Funds restricted for other human care services: \$255,669

Designations to other organizations: \$2,191,794

Total funds distributed for FY 10/11: \$3,338,477



VOLUNTEERS

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Vice Chair of the Board

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Del Gilbert St. Joseph Hospital

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Jamie Pappas Monarch Instrument

Grace Pereira Citizens Bank

Kevin Slattery Etchstone Properties

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Co-Chairs

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Bernard Rousseau Pennichuck Water

Campaign Cabinet

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Grace Pereira Citizens Bank

Kevin Slattery Etchstone Properties

Loaned Executives

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PSNH Nathan Soule

St. Joseph Hospital Heather Arvanitis

Sponsored by The Courville Company: Kathleen Rice Orshak

Pamela Chipman

Julia Keenan

Karen Murphy

Peter Perrault

Training Team

Del Gilbert St. Joseph Hospital

Don Winn Toastmasters International

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Jamie Pappas Monarch Instrument

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Del Gilbert St. Joseph Hospital

Lucille Jordan Nashua Community College

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Polly Beaird Nashua Corporation

Paul Hebert Decision Management Associates

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Lucille Jordan Nashua Community College

Bernard Rousseau Pennichuck Water

Pension & Investment Com.

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Kevin Slattery Etchstone Properties

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Del Gilbert St. Joseph Hospital

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Paul Hebert Decision Management Associates

Lucille Jordan Nashua Community College

Robert S. Larmouth Teledyne Printed Circuit Technology

Community Investment

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Heather Arvanitis PSNH

Polly Beaird Nashua Corporation

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Jackie Clancy Dartmouth-Hitchcock

Aaron Cunningham Brooks Automation

Bob Demers St. Joseph Hospital

Michelle Farmer Anheuser-Busch

Stewart Farnham BAE Systems

Rod Hansen Community Volunteer

Julia Keenan Community Volunteer

Lori Kempf Elbit Systems of America

Ray Lambert Ocean Bank

Chet Lopez Community Volunteer

Claudia Mahar St. Joseph Hospital

Mike Martinez Cityside Management

Debbie Novotny Ocean Bank

Jamie Pappas Monarch Instrument

Michael Plourde Nashua School District

Ron Plourde Nashua Corporation

Earl Rosse Centrix Bank

Continued on back page

VOLUNTEERS, CONT.

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Kristen Hulyo
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Karen Laskowsky
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John McMaster
Kevin O'Brien
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Megan Smith
Nathan Soule
Donald Snelgrove

Scott Sweetland
Paul Walsh
Kelley Williams

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Alan Enman
Constance Giniewicz
Tracy Hamilton
Linda Hardman
Bruce Houston
Judy Manning-Mullins
Charles Morris
Peter Sallet
Jennifer Schelly
Stanley Zube



Painting at Girl Scout camp on Day of Caring

Day of Caring

Robert Hybsch, co-chair
Susan McHugh, co-chair
Becky Gagne
Ray Lambert
Kathy Navin
Jamie Pappas
Beth Todgham
Dawn Wilson

Public Service of NH
UPS
Nashua Pastoral Care Center
Ocean Bank
BAE Systems
Monarch Instrument
Southern NH Services
BAE Systems



Team Make a Scene, a United Way-Youth Venture team, organized local youth for a community clean-up day in the spring.

United Way-Youth Venture

Lucille Jordan, chair
Timothy Gendron
Noelle Joubert
Susan McHugh
Jamie Pappas
Peter Perrault
Alyssa Peterson
Justin Richardson
Shirley Silva-Paige
Beth Todgham

Nashua Community College
Bank of America
Pure Water Vending
UPS
Monarch Instrument
Community Volunteer
Nursing House Party
Little Leaf Lawn Care
Nashua Community College
Southern NH Services

UWGN STAFF

Don Mattise
don@unitedwaynashua.org

President

Liz Fitzgerald
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Campaign Associate

Ray Peterson
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Vice President

Gail Yorkell
gail@unitedwaynashua.org

Director of Finance

Lisa Conti
lisa@unitedwaynashua.org

Director of Marketing &
Communications

Cheryl Cunningham
cheryl@unitedwaynashua.org

Administrative Support
Specialist

Elaine Ballantine
elaine@unitedwaynashua.org

Office Manager

Jane Emeneau
jayne@unitedwaynashua.org

Finance Assistant

United Way of Greater Nashua serves Amherst, Brookline, Hollis, Hudson, Litchfield, Lyndeborough, Merrimack, Milford, Mont Vernon, Nashua, and Wilton, New Hampshire.

United Way of Greater Nashua
20 Broad Street, Ste. 1
Nashua, NH 03064

Tel: 603-882-4011
FAX: 603-882-5406
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**United Way
of Greater Nashua**

